



Post Holdings Reports Results for the Fourth Quarter and Fiscal Year 2021

St. Louis - November 18, 2021 - Post Holdings, Inc. (NYSE:POST), a consumer packaged goods holding company, today reported results for the fourth fiscal quarter and fiscal year ended September 30, 2021.

Highlights:

- **Fourth quarter net sales of \$1.7 billion; operating profit of \$137.8 million; net earnings of \$29.9 million and Adjusted EBITDA of \$272.5 million**
- **Fiscal year net sales of \$6.2 billion; operating profit of \$655.7 million; net earnings of \$166.7 million and Adjusted EBITDA of \$1,123.3 million**
- **Generated \$588.3 million in cash from operations in fiscal year 2021**
- **Fiscal year 2022 Adjusted EBITDA (non-GAAP) expected to range between \$1.16-\$1.20 billion including the full year results of BellRing Brands**

Fourth Quarter Consolidated Operating Results

Net sales were \$1,695.6 million, an increase of 20.1%, or \$284.3 million, compared to \$1,411.3 million in the prior year period, and included \$99.8 million in net sales from acquisitions made in fiscal year 2021. More information on these acquisitions is discussed later in this release. Gross profit was \$428.5 million, or 25.3% of net sales, a decrease of 2.7%, or \$11.8 million, compared to \$440.3 million, or 31.2% of net sales, in the prior year period. Results for the fourth quarter of 2021 reflect the ongoing volume demand recovery of the Foodservice segment, strong growth at BellRing Brands and pricing actions, which were more than offset by input and freight inflation and higher manufacturing costs. Labor shortages and supply chain disruptions drove manufacturing inefficiencies during the fourth quarter of 2021, resulting in missed sales, declines in throughput and higher per unit product costs.

Selling, general and administrative (“SG&A”) expenses were \$241.7 million, or 14.3% of net sales, an increase of 5.2%, or \$11.9 million, compared to \$229.8 million, or 16.3% of net sales, in the prior year period. Operating profit was \$137.8 million, a decrease of 23.0%, or \$41.1 million, compared to \$178.9 million in the prior year period.

Net earnings were \$29.9 million, a decrease of 47.5%, or \$27.1 million, compared to net earnings of \$57.0 million in the prior year period. Net earnings included the following:

<i>(in millions)</i>	Three Months Ended September 30,	
	2021	2020
Income on swaps, net ⁽¹⁾	\$ (17.2)	\$ (5.3)
United Kingdom (“U.K.”) tax reform expense ⁽¹⁾	0.7	13.0
Equity method losses, net of tax	17.4	8.3
Net earnings attributable to noncontrolling interest ⁽²⁾	19.3	10.3

⁽¹⁾ Discussed later in this release and was treated as an adjustment for non-GAAP measures.

⁽²⁾ Primarily reflected the allocation of 28.8% and 69.0% of BellRing Brands, Inc.’s (“BellRing”) and Post Holdings Partnering Corporation’s (“PHPC”), respectively, consolidated net earnings to noncontrolling interest.

Diluted earnings per common share were \$0.39, compared to diluted earnings per common share of \$0.83 in the prior year period. Adjusted net earnings were \$28.4 million, or \$0.44 per diluted common share, compared to \$52.5 million, or \$0.77 per diluted common share, in the prior year period.

Adjusted EBITDA was \$272.5 million, a decrease of 0.8%, or \$2.3 million, compared to \$274.8 million in the prior year period. Adjusted EBITDA in the fourth quarter of 2021 and 2020 included an adjustment of \$18.8 million and \$9.8 million, respectively, primarily for the portion of BellRing’s and PHPC’s consolidated net earnings which was allocated to noncontrolling interest, resulting in Adjusted EBITDA including 100% of the consolidated Adjusted EBITDA of BellRing and PHPC.

Fiscal Year 2021 Consolidated Operating Results

Net sales were \$6,226.7 million, an increase of 9.3%, or \$528.0 million, compared to \$5,698.7 million in the prior year. Gross profit was \$1,814.3 million, or 29.1% of net sales, an increase of 1.5%, or \$26.9 million, compared to \$1,787.4 million, or 31.4% of net sales, in the prior year.

SG&A expenses were \$974.1 million, or 15.6% of net sales, an increase of 4.3%, or \$39.8 million, compared to \$934.3 million, or 16.4% of net sales, in the prior year. Operating profit was \$655.7 million, a decrease of 6.4%, or \$44.8 million, compared to \$700.5 million in the prior year, and included \$29.9 million of accelerated amortization which was treated as an adjustment for non-GAAP measures.

Net earnings were \$166.7 million, an increase of \$165.9 million, compared to \$0.8 million in the prior year. Net earnings included the following:

<i>(in millions)</i>	Year Ended September 30,	
	2021	2020
Loss on extinguishment and refinancing of debt, net ⁽¹⁾	\$ 94.8	\$ 72.9
(Income) expense on swaps, net ⁽¹⁾	(122.8)	187.1
U.K. tax reform expense ⁽¹⁾	40.0	13.0
Equity method losses, net of tax	43.9	30.9
Net earnings attributable to noncontrolling interest ⁽²⁾	40.0	28.2

⁽¹⁾ Discussed later in this release and were treated as adjustments for non-GAAP measures.

⁽²⁾ Primarily reflected the allocation of 28.8% and 69.0% of BellRing's and PHPC's, respectively, consolidated net earnings to noncontrolling interest.

Diluted earnings per common share were \$2.38, compared to \$0.01 in the prior year. Adjusted net earnings were \$156.0 million, or \$2.39 per diluted common share, compared to \$202.8 million, or \$2.89 per diluted common share in the prior year.

Adjusted EBITDA was \$1,123.3 million, a decrease of \$17.2 million, compared to \$1,140.5 million in the prior year. Adjusted EBITDA for fiscal years 2021 and 2020 included an adjustment of \$38.2 million and \$26.4 million, respectively, primarily for the portion of BellRing's and PHPC's consolidated net earnings which was allocated to noncontrolling interest, resulting in Adjusted EBITDA including 100% of the consolidated Adjusted EBITDA of BellRing and PHPC.

Recent Acquisitions

The table below lists Post's recent acquisitions, including the acquisition date, the fiscal year in which the acquisition was completed and the segment in which the results of the acquisition are reported.

Acquisition	Acquisition Date	Fiscal Year	Segment
Private label ready-to-eat cereal business of TreeHouse Foods, Inc. (the "PL RTE Cereal Business")	June 1, 2021	2021	Post Consumer Brands
<i>Egg Beaters</i> liquid egg brand (" <i>Egg Beaters</i> ")	May 27, 2021	2021	Refrigerated Retail
Almark Foods business and related assets (" <i>Almark</i> ")	February 1, 2021	2021	Foodservice and Refrigerated Retail
<i>Peter Pan</i> nut butter brand (" <i>Peter Pan</i> ")	January 25, 2021	2021	Post Consumer Brands
Henningsen Foods, Inc. (" <i>Henningsen</i> ")	July 1, 2020	2020	Foodservice

Post Consumer Brands

North American ready-to-eat ("RTE") cereal and Peter Pan nut butters.

For the fourth quarter, net sales were \$521.7 million, an increase of 10.6%, or \$49.8 million, compared to the prior year period, and included \$66.0 million in combined net sales from the PL RTE Cereal Business and *Peter Pan*. Volumes increased 7.4% (including a 1,270 basis point benefit from the PL RTE Cereal Business and *Peter Pan*). Excluding the benefit from acquisitions, volumes declined driven by (i) continuing broader softness across value and private label cereal products, (ii) losses resulting from the decision to exit certain low-margin private label business and (iii) licensed brands. Segment profit was \$66.5 million, a decrease of 28.4%, or \$26.4 million, compared to the prior year period. Segment Adjusted EBITDA was \$105.2 million, a decrease of 13.3%, or \$16.1 million, compared to the prior year period.

For fiscal year 2021, net sales were \$1,915.3 million, a decrease of 1.7%, or \$33.8 million, compared to the prior year. Segment profit was \$316.6 million, a decrease of 19.5%, or \$76.9 million, compared to the prior year. Segment profit for fiscal year 2021

was negatively impacted by a provision of \$15.0 million for a legal settlement, which was treated as an adjustment for non-GAAP measures. Segment Adjusted EBITDA was \$460.5 million, a decrease of 9.3%, or \$47.4 million, compared to the prior year.

Weetabix

Primarily U.K. RTE cereal and muesli.

For the fourth quarter, net sales were \$127.2 million, an increase of 11.9%, or \$13.5 million, compared to the prior year period, and reflected a favorable foreign currency exchange rate tailwind of approximately 710 basis points. Volumes were flat as growth in new product introductions, private label and drink products was offset by declines in all other products. These declines were driven by lapping increased purchases in the prior year period resulting from increased at-home consumption in reaction to the COVID-19 pandemic. Segment profit was \$32.8 million, an increase of 17.1%, or \$4.8 million, compared to the prior year period. Segment Adjusted EBITDA was \$42.7 million, an increase of 12.7%, or \$4.8 million, compared to the prior year period.

For fiscal year 2021, net sales were \$477.5 million, an increase of 8.4%, or \$37.1 million, compared to the prior year. Segment profit was \$115.4 million, an increase of 2.8%, or \$3.1 million, compared to the prior year. Segment Adjusted EBITDA was \$152.8 million, an increase of 4.2%, or \$6.2 million, compared to the prior year.

Foodservice

Primarily egg and potato products.

For the fourth quarter, net sales were \$456.8 million, an increase of 42.5%, or \$136.3 million, compared to the prior year period, and included \$13.1 million in net sales from Almark. Volumes increased 23.1% (including a 180 basis point benefit from Almark), driven by significantly higher away-from-home demand in the current year period. Egg volumes increased 21.1% (including a 230 basis point benefit from Almark) and potato volumes increased 34.3%. Segment profit was \$14.2 million, an increase of 389.8%, or \$19.1 million, compared to the prior year period. Segment Adjusted EBITDA was \$55.6 million, an increase of 134.6%, or \$31.9 million, compared to the prior year period. When compared to the prior year period, fourth quarter 2021 segment profit and segment Adjusted EBITDA benefited from volume recovery and improvements in average net pricing and fixed cost absorption.

For fiscal year 2021, net sales were \$1,615.6 million, an increase of 18.6%, or \$253.8 million, compared to the prior year. Segment profit was \$61.7 million, an increase of 141.0%, or \$36.1 million, compared to the prior year. Segment Adjusted EBITDA was \$197.0 million, an increase of 36.8%, or \$53.0 million, compared to the prior year.

Refrigerated Retail

Primarily side dish, egg, cheese and sausage products.

For the fourth quarter, net sales were \$251.1 million, an increase of 12.4%, or \$27.7 million, compared to the prior year period, and included \$20.6 million in combined net sales from *Egg Beaters* and Almark. Volumes increased 9.7% (including an 810 basis point benefit from *Egg Beaters* and Almark), with growth in side dish and egg products partially offset by declines in sausage and cheese products. Volume information by product is disclosed in a table presented later in this release. Segment profit was \$3.7 million, a decrease of 86.3%, or \$23.4 million, compared to the prior year period. Segment Adjusted EBITDA was \$24.0 million, a decrease of 48.1%, or \$22.2 million, compared to the prior year period.

For fiscal year 2021, net sales were \$974.5 million, an increase of 1.4%, or \$13.3 million, compared to the prior year. Segment profit was \$75.9 million, a decrease of 39.6%, or \$49.7 million, compared to the prior year. Segment Adjusted EBITDA was \$151.7 million, a decrease of 24.3%, or \$48.8 million, compared to the prior year.

BellRing Brands

Ready-to-drink ("RTD") protein shakes, other RTD beverages, powders and nutrition bars.

For the fourth quarter, net sales were \$340.0 million, an increase of 20.3%, or \$57.4 million, compared to the prior year period. *Premier Protein* net sales increased 18.2% and benefited from (i) RTD shake distribution gains for both existing and new products, (ii) strong velocities driven in part by promotional activity and continued category momentum and (iii) higher average net selling prices driven by price increases to offset cost inflation. Net sales for *Dymatize* increased 41.3% and for all other products increased 7.6%. Segment profit was \$53.1 million, an increase of 8.4%, or \$4.1 million, compared to the prior year period. Segment Adjusted EBITDA was \$60.5 million, an increase of 6.7%, or \$3.8 million, compared to the prior year period.

Fourth quarter 2021 segment profit and segment Adjusted EBITDA margins were negatively impacted by a decline in gross profit margin driven by higher input costs (predominantly freight and whey-based and milk-based proteins) and planned promotional activity.

For fiscal year 2021, net sales were \$1,247.1 million, an increase of 26.2%, or \$258.8 million, compared to the prior year. Segment profit was \$168.0 million, an increase of 2.4%, or \$4.0 million. Fiscal year 2021 segment profit reflects \$29.9 million of accelerated amortization (incurred in connection with the discontinuance of the *Supreme Protein* brand), \$5.2 million of restructuring and facility closure costs and \$1.7 million of lower transaction costs related to BellRing's separation from Post, each of which were treated as adjustments for non-GAAP measures. Segment Adjusted EBITDA was \$233.9 million, an increase of 18.6%, or \$36.7 million, compared to the prior year.

As of September 30, 2021, BellRing had \$609.9 million in total principal value of debt and \$152.6 million in cash and cash equivalents.

For further information, please refer to the BellRing fourth quarter and fiscal year 2021 earnings release and conference call (the details of which are included later in this release).

Interest, Loss on Extinguishment and Refinancing of Debt, (Income) Expense on Swaps and Income Tax

Interest expense, net was \$92.5 million in the fourth quarter of 2021, compared to \$95.3 million in the fourth quarter of 2020. Interest expense, net included \$9.6 million and \$13.5 million attributable to BellRing in the fourth quarter of 2021 and 2020, respectively. In fiscal year 2021, interest expense, net was \$375.8 million, compared to \$388.6 million in fiscal year 2020. Interest expense, net in fiscal year 2021 included \$43.2 million attributable to BellRing. Interest expense, net in fiscal year 2020 included (i) \$54.7 million attributable to BellRing and (ii) a loss of \$7.2 million resulting from the reclassification of losses previously recorded in accumulated other comprehensive loss to interest expense.

Loss on extinguishment and refinancing of debt, net of \$94.8 million was recorded in fiscal year 2021 in connection with (i) Post's repayment of its 5.00% senior notes due in August 2026 and (ii) an opportunistic repricing of BellRing Brands, LLC's ("BellRing LLC") term loan in February 2021. Loss on extinguishment of debt, net of \$72.9 million was recorded in fiscal year 2020 in connection with (i) Post's repayment of its 5.50% senior notes due in March 2025 and 8.00% senior notes due in July 2025, (ii) Post's repayment of the entire principal balance of its term loan in the first quarter of 2020, (iii) the assignment of debt to BellRing LLC related to the creation of BellRing's capital structure in the first quarter of 2020 and (iv) the amendment and restatement of Post's credit agreement in March 2020.

(Income) expense on swaps, net relates to mark-to-market adjustments on interest rate swaps. Income on swaps, net was \$17.2 million in the fourth quarter of 2021, compared to \$5.3 million in the fourth quarter of 2020. For fiscal year 2021, income on swaps, net was \$122.8 million, compared to an expense of \$187.1 million in fiscal year 2020.

Income tax expense was \$5.4 million in the fourth quarter of 2021, an effective income tax rate of 7.5%, compared to \$15.2 million in the fourth quarter of 2020, an effective income tax rate of 16.7%. For fiscal year 2021, income tax expense was \$86.6 million, an effective income tax rate of 25.7%, compared to \$3.5 million in fiscal year 2020, an effective income tax rate of 5.5%. In fiscal year 2021, as a result of enacted tax law changes in the U.K., which included a provision to increase the U.K.'s corporate income tax rate from 19% to 25% effective April 1, 2023, Post recorded a \$40.0 million income tax expense related to the remeasurement of Post's U.K. deferred tax assets and liabilities considering the 25% U.K. corporate income tax rate for future periods. In fiscal year 2020, the effective income tax rate differed significantly from the statutory tax rate primarily as a result of a rate differential on foreign income and discrete tax benefits, which largely related to Post's equity method investment in 8th Avenue Food & Provisions, Inc. ("8th Avenue"). Additionally, in fiscal year 2020, as a result of enacted tax law changes in the U.K., which included a provision to increase the U.K.'s corporate income tax rate from 17% to 19%, Post recorded a \$13.0 million income tax expense related to the remeasurement of Post's U.K. deferred tax assets and liabilities considering the 19% U.K. corporate income tax rate for future periods.

Share Repurchases and New Share Repurchase Authorization

During the fourth quarter of 2021, Post repurchased 0.7 million shares of its common stock for \$78.3 million at an average price of \$110.50 per share. During fiscal year 2021, Post repurchased 4.0 million shares of its common stock for \$393.6 million at an average price of \$98.37 per share. Subsequent to the end of the fourth quarter of 2021 and as of November 17, 2021, Post repurchased 0.7 million shares of its common stock for \$78.7 million at an average price of \$105.66 per share. On November 17, 2021, Post's Board of Directors approved a new \$400 million share repurchase authorization. Share repurchases under the new authorization may begin on November 20, 2021. As of November 17, 2021, Post had purchased \$223.4 million under its previous \$400 million share repurchase authorization, which became effective on February 6, 2021, and will be cancelled effective November 19, 2021.

Repurchases may be made from time to time in the open market, in private purchases, through forward, derivative, accelerated repurchase or automatic purchase transactions, or otherwise. The shares would be repurchased with cash on hand and cash from operations. Any shares repurchased would be held as treasury stock. The authorization does not, however, obligate Post to acquire any particular amount of shares, and repurchases may be suspended or terminated at any time at Post's discretion.

BellRing Enters into Agreement with Post to Increase RTD Shake Capacity

BellRing and Post have entered into an agreement in which Post will purchase and develop land with the intent to build an aseptic processing facility to produce RTD shakes for BellRing. BellRing and Post expect to enter into a contract manufacturing agreement. BellRing and Post expect to provide further details as progress is made.

Post's Plan to Distribute Its Interest in BellRing to Post Shareholders

On October 27, 2021, Post and BellRing announced the signing of a transaction agreement related to Post's previously announced plan to distribute a significant portion of its interest in BellRing to Post's shareholders. The parties expect the distribution to be completed in the first calendar quarter of 2022, subject to certain customary conditions, including the receipt of certain tax opinions and the approval of BellRing's stockholders (including the approval of BellRing's stockholders other than Post). There can be no assurance that the proposed transaction will be completed as anticipated or at all. Please refer to the press release dated October 27, 2021 for further information.

COVID-19 Commentary

Post continues to closely monitor the impact of the COVID-19 pandemic on its business and remains focused on ensuring the health and safety of its employees and serving customers and consumers.

Post products sold through retail channels generally experienced an uplift in sales starting in March 2020 and continuing through the first half of fiscal year 2021 driven by increased at-home consumption in reaction to the COVID-19 pandemic. In addition, most of Post's retail categories exhibited a mix shift to premium products. In the second half of fiscal year 2021, most of Post's retail channel product categories trended toward growth rates in line with their pre-pandemic levels.

At the onset of the COVID-19 pandemic, Post's foodservice business was significantly impacted by lower away-from-home demand resulting from the impact of the COVID-19 pandemic on various channels, including full service restaurants, quick service restaurants, education and travel and lodging. Since then, the recovery of Post's foodservice volumes has been closely tracking with changes in the degree of restrictions on mobility and gathering. Volumes in certain channels and product categories have nearly fully recovered to pre-pandemic levels. Volumes in other channels impacted by the COVID-19 pandemic have recovered from low levels experienced at the height of the pandemic, but have recently plateaued at levels below pre-pandemic volumes. In the aggregate, overall foodservice volumes remain below pre-pandemic levels.

As the overall economy continues to recover from the impact of the COVID-19 pandemic, labor shortages, input and freight inflation and other supply chain disruptions, including input availability, are pressuring Post's supply chains in all segments resulting in missed sales and higher manufacturing costs, most notably in foodservice and refrigerated retail. Per unit product costs escalated as throughput declined and fixed cost absorption worsened. Service levels and fill rates remain below normal levels, and inventories are low, resulting in the placement of certain products on allocation. These factors are expected to persist into fiscal year 2022 and are dependent upon Post's ability to adequately hire, train and retain manufacturing staff, maintain sufficient supplies of ingredients and packaging and rebuild inventory levels.

Volume and profit recovery in Post's foodservice business is dependent on both changes in the degree of restrictions on mobility and gathering and on the ability to navigate supply chain disruptions. Post expects its foodservice business to return to pre-pandemic profitability in fiscal year 2023. Volume growth in Post's refrigerated retail business, most notably for side dish products, is expected to be constrained until supply chain performance has stabilized.

BellRing COVID-19 Commentary

BellRing's primary categories returned to growth rates in line with their pre-pandemic levels in the fourth quarter of fiscal year 2020 and have remained strong in subsequent periods. As the overall economy continues to recover from the impact of the COVID-19 pandemic, input and freight inflation, equipment delays and input and labor availability are pressuring BellRing's supply chain. Lower than anticipated production and delays in capacity expansion across the broader third party shake contract manufacturer have resulted in low inventories and missed sales. Service levels and fill rates remain below normal levels, and certain products have been placed on allocation. These factors are expected to improve but persist throughout fiscal year 2022 and are dependent upon BellRing's contract manufacturer partners' ability to deliver committed volumes, add capacity on expected timelines, retain manufacturing staff and rebuild inventory levels.

Outlook

Post management expects Adjusted EBITDA for fiscal year 2022 to be between \$1.16-\$1.20 billion, including BellRing for the full year. Compared to prior years, fiscal year 2022 is expected to be more weighted to the second half as Post prices incremental inflation and navigates lingering supply chain disruptions. Post management expects the first quarter to be particularly impacted and performance to sequentially improve in each quarter throughout the year. This outlook range assumes that by the end of the first half of fiscal year 2022 the rate of inflation has peaked and labor markets have normalized.

Post management expects Post's fiscal year 2022 capital expenditures to range between \$250-\$300 million. This includes approximately \$50 million for the purchase of land and construction of a new facility with the intent to manufacture RTD shakes for BellRing.

Post provides Adjusted EBITDA guidance only on a non-GAAP basis and does not provide a reconciliation of its forward-looking Adjusted EBITDA non-GAAP guidance measure to the most directly comparable GAAP measure due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliation, including adjustments that could be made for income/expense on swaps, net, gain/loss on extinguishment and refinancing of debt, net, noncontrolling interest adjustment, equity method investment adjustment, mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities and equity securities, gain on/adjustment to bargain purchase, provision for legal settlements, transaction and integration costs and other charges reflected in Post's reconciliations of historical numbers, the amounts of which, based on historical experience, could be significant. For additional information regarding Post's non-GAAP measures, see the related explanations presented under "Post's Use of Non-GAAP Measures."

BellRing Outlook

For fiscal year 2022, BellRing management expects net sales and Adjusted EBITDA each to grow 9%-13% over fiscal year 2021 (resulting in a net sales range of \$1.36-\$1.41 billion and an Adjusted EBITDA range of \$255-\$265 million).

BellRing management expects the following:

- Net sales growth to be high single digits in the first half of 2022 and mid teens in the second half of 2022, with sequential improvement in each quarter throughout the year as incremental capacity comes online. As previously discussed, the accelerated growth experienced in fiscal year 2021 exceeded BellRing's current shake manufacturing capacity. As a result, inventories are low and expected to recover throughout fiscal year 2022.
- Adjusted EBITDA growth is weighted toward the second half of 2022, with Adjusted EBITDA margins flat as the benefits from pricing actions and lower brand investments are offset by significant inflation.

BellRing management expects fiscal year 2022 capital expenditures of approximately \$4 million.

BellRing provides Adjusted EBITDA guidance only on a non-GAAP basis and does not provide a reconciliation of its forward-looking Adjusted EBITDA non-GAAP guidance measure to the most directly comparable GAAP measure due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliation, including adjustments that could be made for restructuring and facility closures costs, separation costs, net earnings attributable to redeemable noncontrolling interest and other charges reflected in BellRing's reconciliation of historical numbers, the amounts of which, based on historical experience, could be significant. For additional information regarding BellRing's non-GAAP measures, see the related explanations presented under "Use of Non-GAAP Measures" in BellRing's fourth quarter and fiscal year 2021 earnings release. BellRing, as a separate publicly-traded company, releases guidance regarding its future performance. These statements are prepared by BellRing's management, and Post does not accept any responsibility for any such statements.

8th Avenue Standalone Financial Information

Post owns a 60.5% common equity interest in 8th Avenue, which is an unconsolidated affiliate that manufactures and distributes private label peanut and other nut butters, pasta, dried fruit and nut products and granola.

For the fourth quarter, net sales were \$236.3 million, an increase of 3.2%, or \$7.3 million, compared to the prior year period. Net loss was \$16.1 million, a decrease of 631.8%, or \$13.9 million, compared to the prior year period. Adjusted EBITDA was \$14.8 million, a decrease of 34.5%, or \$7.8 million, compared to the prior year period.

For fiscal year 2021, net sales were \$900.8 million, a decrease of 2.5%, or \$23.4 million, compared to the prior year. Net loss was \$24.3 million, a decrease of 279.7%, or \$17.9 million, compared to the prior year. Adjusted EBITDA was \$75.2 million, a decrease of 20.2%, or \$19.0 million, compared to the prior year.

As of September 30, 2021, 8th Avenue was capitalized with \$17.9 million of unrestricted cash and cash equivalents, \$735.6 million of senior secured debt, \$60.1 million related to a sale-leaseback transaction, \$250.0 million in principal amount of preferred equity and \$97.9 million of accumulated, but unpaid, preferred dividends. Summarized financial information for 8th Avenue is disclosed later in this release.

Post's Use of Non-GAAP Measures

Post uses certain non-GAAP measures in this release to supplement the financial measures prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). These non-GAAP measures include total segment profit, Adjusted net earnings, Adjusted diluted earnings per common share, Adjusted EBITDA for Post and 8th Avenue and segment Adjusted EBITDA. The reconciliation of each of these non-GAAP measures to the most directly comparable GAAP measure is provided later in this release under "Explanation and Reconciliation of Non-GAAP Measures" and "Explanation and Reconciliation of 8th Avenue's Non-GAAP Measure."

Management uses certain of these non-GAAP measures, including Adjusted EBITDA and segment Adjusted EBITDA, as key metrics in the evaluation of underlying company and segment performance, in making financial, operating and planning decisions and, in part, in the determination of bonuses for its executive officers and employees. Additionally, Post is required to comply with certain covenants and limitations that are based on variations of EBITDA in its financing documents. Management believes the use of these non-GAAP measures provides increased transparency and assists investors in understanding the underlying operating performance of Post and its segments and in the analysis of ongoing operating trends. Non-GAAP measures are not prepared in accordance with GAAP, as they exclude certain items as described later in this release. These non-GAAP measures may not be comparable to similarly titled measures of other companies. For additional information regarding Post's non-GAAP measures, see the related explanations provided under "Explanation and Reconciliation of Non-GAAP Measures" and "Explanation and Reconciliation of 8th Avenue's Non-GAAP Measure" later in this release.

Post Conference Call to Discuss Earnings Results and Outlook

Post will host a conference call on Friday, November 19, 2021 at 9:00 a.m. EST to discuss financial results for the fourth quarter and fiscal year 2021 and fiscal year 2022 outlook and to respond to questions. Robert V. Vitale, President and Chief Executive Officer, and Jeff A. Zadoks, Executive Vice President and Chief Financial Officer, will participate in the call.

Interested parties may join the conference call by dialing (877) 876-9174 in the United States and (785) 424-1669 from outside of the United States. The conference identification number is POSTQ421. Interested parties are invited to listen to the webcast of the conference call, which can be accessed by visiting the Investor Relations section of Post's website at www.postholdings.com.

A replay of the conference call will be available through Friday, November 26, 2021 by dialing (800) 938-2490 in the United States and (402) 220-9028 from outside of the United States. A webcast replay also will be available for a limited period on Post's website in the Investor Relations section.

BellRing Conference Call to Discuss Earnings Results and Outlook

BellRing will host a conference call on Friday, November 19, 2021 at 10:30 a.m. EST to discuss financial results for the fourth quarter and fiscal year 2021 and fiscal year 2022 outlook and to respond to questions. Darcy H. Davenport, President and Chief Executive Officer, and Paul A. Rode, Chief Financial Officer, will participate in the call.

Interested parties may join the conference call by dialing (877) 876-9173 in the United States and (785) 424-1667 from outside of the United States. The conference identification number is BRBRQ421. Interested parties are invited to listen to the webcast of the conference call, which can be accessed by visiting the Investor Relations section of BellRing's website at www.bellring.com. A slide presentation containing supplemental material will also be available at the same location on BellRing's website.

A replay of the conference call will be available through Friday, November 26, 2021 by dialing (800) 753-9146 in the United States and (402) 220-2705 from outside of the United States. A webcast replay also will be available for a limited period on BellRing's website in the Investor Relations section.

Prospective Financial Information

Prospective financial information is necessarily speculative in nature, and it can be expected that some or all of the assumptions underlying the prospective financial information described above will not materialize or will vary significantly from actual results. For further discussion of some of the factors that may cause actual results to vary materially from the information provided above, see "Forward-Looking Statements" below. Accordingly, the prospective financial information provided above

is only an estimate of what Post's and BellRing's management believes is realizable as of the date of this release. It also should be recognized that the reliability of any forecasted financial data diminishes the farther in the future that the data is forecasted. In light of the foregoing, the information should be viewed in context and undue reliance should not be placed upon it.

Additional Information Regarding the Proposed Distribution of Post's Interest in BellRing and Where to Find It

This communication does not constitute an offer to sell, the solicitation of an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended. In connection with the proposed transaction, BellRing Distribution, LLC ("New BellRing") and BellRing intend to file relevant materials with the Securities and Exchange Commission ("the SEC"), including a proxy statement of BellRing, a prospectus of New BellRing and any other applicable registration statement to be filed in connection with the separation. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENTS/PROSPECTUSES, PROXY STATEMENT AND ANY OTHER RELEVANT DOCUMENTS WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT NEW BELLRING, BELLRING AND THE PROPOSED TRANSACTION. Investors and security holders will be able to obtain these materials (when they are available) and other documents filed with the SEC free of charge from the SEC's website, www.sec.gov, Post's website, www.postholdings.com, or BellRing's website, www.bellring.com.

The transaction and distribution of this communication may be restricted by law in certain jurisdictions and persons who come into possession of any document or other information referred to herein should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction. No offering of securities will be made, directly or indirectly, in or into any jurisdiction where to do so would be inconsistent with the laws of such jurisdiction.

Participants in a Solicitation

Post, BellRing, New BellRing and their respective directors and executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies from BellRing's stockholders with respect to the approvals required to complete the proposed transaction. More detailed information regarding the identity of these potential participants, and any direct or indirect interests they may have in the proposed transaction, by security holdings or otherwise, will be set forth in the BellRing proxy statement when filed with the SEC. Information regarding the directors and executive officers of Post is available in its definitive proxy statement, which was filed with the SEC on December 7, 2020. Information regarding the directors and executive officers of BellRing is available in its definitive proxy statement, which was filed with the SEC on January 20, 2021. Free copies of these documents may be obtained as described above.

Forward-Looking Statements

Certain matters discussed in this release and on Post's conference call are forward-looking statements, including Post's Adjusted EBITDA outlook for fiscal year 2022, Post's capital expenditure outlook for fiscal year 2022, including statements regarding the purchase of land and construction of a new facility to manufacture RTD shakes, statements regarding the effect of the COVID-19 pandemic on Post's business, including the effect on BellRing's business, Post's and BellRing's continuing response to the COVID-19 pandemic, the proposed transaction between Post and BellRing for the distribution of a significant portion of Post's interest in BellRing to Post's shareholders, including the amount of BellRing equity Post intends to distribute, the form of distribution and the expected timing of the completion of the proposed transaction and BellRing's net sales, Adjusted EBITDA and capital expenditures outlook for fiscal year 2022. These forward-looking statements are sometimes identified from the use of forward-looking words such as "believe," "should," "could," "potential," "continue," "expect," "project," "estimate," "predict," "anticipate," "aim," "intend," "plan," "forecast," "target," "is likely," "will," "can," "may" or "would" or the negative of these terms or similar expressions, and include all statements regarding future performance, earnings projections, events or developments. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements made herein. These risks and uncertainties include, but are not limited to, the following:

- the impact of the COVID-19 pandemic, including negative impacts on Post's ability to manufacture and deliver its products, workforce availability, the health and safety of Post's employees, operating costs, demand for its foodservice and on-the-go products, the global economy and capital markets and Post's operations generally;
- Post's high leverage, Post's ability to obtain additional financing (including both secured and unsecured debt), Post's ability to service its outstanding debt (including covenants that restrict the operation of Post's businesses) and a downgrade or potential downgrade in Post's credit ratings;
- disruptions or inefficiencies in Post's supply chain, including as a result of Post's reliance on third parties for the supply of materials for and the manufacture of many of Post's products, pandemics (including the COVID-19

pandemic) and other outbreaks of contagious diseases, labor shortages, fires and evacuations related thereto, changes in weather conditions, natural disasters, climate change, agricultural diseases and pests and other events beyond Post's control;

- significant volatility in the cost or availability of inputs to Post's businesses (including freight, raw materials, energy and other supplies);
- Post's ability to hire and retain talented personnel, increases in labor-related costs, the ability of Post's employees to safely perform their jobs, including the potential for physical injuries or illness (such as COVID-19), employee absenteeism, labor strikes, work stoppages and unionization efforts;
- Post's ability to continue to compete in its product categories and Post's ability to retain its market position and favorable perceptions of its brands;
- Post's ability to anticipate and respond to changes in consumer and customer preferences and behaviors and introduce new products;
- changes in economic conditions, disruptions in the U.S. and global capital and credit markets, changes in interest rates, volatility in the market value of derivatives and fluctuations in foreign currency exchange rates;
- allegations that Post's products cause injury or illness, product recalls and withdrawals and product liability claims and other related litigation;
- Post's ability to identify, complete and integrate or otherwise effectively execute acquisitions or other strategic transactions and effectively manage its growth;
- Post's ability to successfully execute the proposed distribution of its interest in BellRing and realize the strategic and financial benefits from the proposed transactions;
- the possibility that PHPC, a publicly-traded special purpose acquisition company in which Post indirectly owns an interest (through PHPC Sponsor, LLC, Post's wholly-owned subsidiary), may not consummate a suitable partnering transaction within the prescribed two-year time period, that the partnering transaction may not be successful or that the activities for PHPC could be distracting to Post's management;
- conflicting interests or the appearance of conflicting interests resulting from several of Post's directors and officers also serving as directors or officers of one or more of Post's related companies;
- impairment in the carrying value of goodwill or other intangibles, or other-than-temporary impairment in the carrying value of investments in unconsolidated subsidiaries;
- Post's ability to successfully implement business strategies to reduce costs;
- legal and regulatory factors, such as compliance with existing laws and regulations, as well as new laws and regulations and changes to existing laws and regulations and interpretations thereof, affecting Post's businesses, including current and future laws and regulations regarding tax matters, food safety, advertising and labeling, animal feeding and housing operations and environmental matters;
- the loss of, a significant reduction of purchases by or the bankruptcy of a major customer;
- the failure or weakening of the RTE cereal category and consolidations in the retail and foodservice distribution channels;
- the ultimate impact litigation or other regulatory matters may have on Post;
- costs, business disruptions and reputational damage associated with information technology failures, cybersecurity incidents or information security breaches;
- Post's ability to successfully collaborate with third parties that have invested with Post in 8th Avenue and to effectively realize the strategic and financial benefits expected as a result of the separate capitalization of 8th Avenue;
- costs associated with the obligations of Bob Evans Farms, Inc. ("Bob Evans") in connection with the sale and separation of its restaurants business in April 2017, which occurred prior to Post's acquisition of Bob Evans, including certain indemnification obligations under the restaurants sale agreement and Bob Evans's payment and performance obligations as a guarantor for certain leases;
- Post's ability to protect its intellectual property and other assets and to continue to use third party intellectual property subject to intellectual property licenses;
- the ability of Post's and its customers', and 8th Avenue's and its customers', private brand products to compete with nationally branded products;
- risks associated with Post's international businesses;
- changes in estimates in critical accounting judgments;
- losses or increased funding and expenses related to Post's qualified pension or other postretirement plans;
- significant differences in Post's, 8th Avenue's and BellRing's actual operating results from any of Post's guidance regarding Post's and 8th Avenue's future performance and BellRing's guidance regarding its future performance;
- Post's, BellRing's and PHPC's ability to satisfy the requirements of Section 404 of the Sarbanes-Oxley Act of 2002; and
- other risks and uncertainties described in Post's, BellRing's and PHPC's filings with the SEC.

These forward-looking statements represent Post's judgment as of the date of this release except with respect to BellRing's guidance regarding its future performance, which represents BellRing's judgment as of the date of this release. Post disclaims, however, any intent or obligation to update these forward-looking statements.

About Post Holdings, Inc.

Post Holdings, Inc., headquartered in St. Louis, Missouri, is a consumer packaged goods holding company operating in the center-of-the-store, refrigerated, foodservice, food ingredient and convenient nutrition food categories. Its businesses include Post Consumer Brands, Weetabix, Michael Foods, Bob Evans Farms and BellRing Brands. Post Consumer Brands is a leader in the North American ready-to-eat cereal category and also markets *Peter Pan*[®] nut butters. Weetabix is home to the United Kingdom's number one selling ready-to-eat cereal brand, *Weetabix*[®]. Michael Foods and Bob Evans Farms are leaders in refrigerated foods, delivering innovative, value-added egg and refrigerated potato side dish products to the foodservice and retail channels. Post's publicly-traded subsidiary BellRing Brands, Inc. is a holding company operating in the global convenient nutrition category through its primary brands of *Premier Protein*[®] and *Dymatize*[®]. Post participates in the private brand food category through its investment with third parties in 8th Avenue Food & Provisions, Inc., a leading, private brand centric, consumer products holding company. For more information, visit www.postholdings.com.

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CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)
(in millions, except per share data)

	Three Months Ended September 30,		Year Ended September 30,	
	2021	2020	2021	2020
Net Sales	\$ 1,695.6	\$ 1,411.3	\$ 6,226.7	\$ 5,698.7
Cost of goods sold	1,267.1	971.0	4,412.4	3,911.3
Gross Profit	428.5	440.3	1,814.3	1,787.4
Selling, general and administrative expenses	241.7	229.8	974.1	934.3
Amortization of intangible assets	41.6	40.1	194.4	160.3
Other operating expenses (income), net	7.4	(8.5)	(9.9)	(7.7)
Operating Profit	137.8	178.9	655.7	700.5
Interest expense, net	92.5	95.3	375.8	388.6
Loss on extinguishment and refinancing of debt, net	—	—	94.8	72.9
(Income) expense on swaps, net	(17.2)	(5.3)	(122.8)	187.1
Other income, net	(9.5)	(1.9)	(29.3)	(11.5)
Earnings before Income Taxes and Equity Method Loss	72.0	90.8	337.2	63.4
Income tax expense	5.4	15.2	86.6	3.5
Equity method loss, net of tax	17.4	8.3	43.9	30.9
Net Earnings Including Noncontrolling Interest	49.2	67.3	206.7	29.0
Less: Net earnings attributable to noncontrolling interest	19.3	10.3	40.0	28.2
Net Earnings	<u>\$ 29.9</u>	<u>\$ 57.0</u>	<u>\$ 166.7</u>	<u>\$ 0.8</u>
Earnings per Common Share:				
Basic	\$ 0.40	\$ 0.85	\$ 2.42	\$ 0.01
Diluted	\$ 0.39	\$ 0.83	\$ 2.38	\$ 0.01
Weighted-Average Common Shares Outstanding:				
Basic	63.5	67.3	64.2	68.9
Diluted	64.6	68.4	65.3	70.1

CONSOLIDATED BALANCE SHEETS (Unaudited)
(in millions)

	<u>September 30, 2021</u>	<u>September 30, 2020</u>
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 817.1	\$ 1,187.9
Restricted cash	7.1	5.5
Receivables, net	553.9	441.6
Inventories	594.5	599.4
Prepaid expenses and other current assets	113.5	53.4
Total Current Assets	<u>2,086.1</u>	<u>2,287.8</u>
Property, net	1,839.4	1,779.7
Goodwill	4,567.5	4,438.6
Other intangible assets, net	3,147.5	3,197.5
Equity method investments	70.7	114.1
Investments held in trust	345.0	—
Other assets	358.5	329.0
Total Assets	<u>\$ 12,414.7</u>	<u>\$ 12,146.7</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities		
Current portion of long-term debt	\$ 117.4	\$ 64.9
Accounts payable	473.7	367.9
Other current liabilities	458.1	541.6
Total Current Liabilities	<u>1,049.2</u>	<u>974.4</u>
Long-term debt	6,922.8	6,959.0
Deferred income taxes	863.9	784.5
Other liabilities	519.6	599.8
Total Liabilities	<u>9,355.5</u>	<u>9,317.7</u>
Redeemable Noncontrolling Interest	305.0	—
Shareholders' Equity		
Preferred stock	—	—
Common stock	0.9	0.8
Additional paid-in capital	4,253.5	4,182.9
Retained earnings	347.3	208.6
Accumulated other comprehensive income (loss)	42.9	(29.3)
Treasury stock, at cost	(1,902.2)	(1,508.5)
Total Shareholders' Equity excluding Noncontrolling Interest	<u>2,742.4</u>	<u>2,854.5</u>
Noncontrolling interests	11.8	(25.5)
Total Shareholders' Equity	<u>2,754.2</u>	<u>2,829.0</u>
Total Liabilities and Shareholders' Equity	<u>\$ 12,414.7</u>	<u>\$ 12,146.7</u>

SELECTED CONDENSED CONSOLIDATED CASH FLOWS INFORMATION (Unaudited)
(in millions)

	Year Ended September 30,	
	2021	2020
Cash provided by (used in):		
Operating activities	\$ 588.2	\$ 625.6
Investing activities, including capital expenditures of \$192.5 and \$234.6	(793.6)	(218.5)
Financing activities	(167.5)	(272.0)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	3.7	3.8
Net (decrease) increase in cash, cash equivalents and restricted cash	\$ (369.2)	\$ 138.9

SEGMENT INFORMATION (Unaudited)
(in millions)

	Three Months Ended September 30,		Year Ended September 30,	
	2021	2020	2021	2020
Net Sales				
Post Consumer Brands	\$ 521.7	\$ 471.9	\$ 1,915.3	\$ 1,949.1
Weetabix	127.2	113.7	477.5	440.4
Foodservice	456.8	320.5	1,615.6	1,361.8
Refrigerated Retail	251.1	223.4	974.5	961.2
BellRing Brands	340.0	282.6	1,247.1	988.3
Eliminations	(1.2)	(0.8)	(3.3)	(2.1)
Total	<u>\$ 1,695.6</u>	<u>\$ 1,411.3</u>	<u>\$ 6,226.7</u>	<u>\$ 5,698.7</u>
Segment Profit (Loss)				
Post Consumer Brands	\$ 66.5	\$ 92.9	\$ 316.6	\$ 393.5
Weetabix	32.8	28.0	115.4	112.3
Foodservice	14.2	(4.9)	61.7	25.6
Refrigerated Retail	3.7	27.1	75.9	125.6
BellRing Brands	53.1	49.0	168.0	164.0
Total segment profit	170.3	192.1	737.6	821.0
General corporate expenses and other	23.0	11.3	52.6	109.0
Interest expense, net	92.5	95.3	375.8	388.6
Loss on extinguishment and refinancing of debt, net	—	—	94.8	72.9
(Income) expense on swaps, net	(17.2)	(5.3)	(122.8)	187.1
Earnings before Income Taxes and Equity Method Loss	\$ 72.0	\$ 90.8	\$ 337.2	\$ 63.4

SUPPLEMENTAL REFRIGERATED RETAIL SEGMENT INFORMATION (Unaudited)

The below table presents volume percentage changes for the current quarter compared to the prior year quarter for products within the Refrigerated Retail segment.

Product	Volume Percentage Change
All ⁽¹⁾	9.7%
Side dishes	6.5%
Egg ⁽²⁾	39.2%
Cheese	(6.0%)
Sausage	(10.4%)

⁽¹⁾ Included a 810 basis point benefit from *Egg Beaters* and Almark.

⁽²⁾ Included a 3,450 basis point benefit from *Egg Beaters* and Almark.

EXPLANATION AND RECONCILIATION OF NON-GAAP MEASURES

Post uses certain non-GAAP measures in this release to supplement the financial measures prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). These non-GAAP measures include total segment profit, Adjusted net earnings, Adjusted diluted earnings per common share, Adjusted EBITDA and segment Adjusted EBITDA. The reconciliation of each of these non-GAAP measures to the most directly comparable GAAP measure is provided in the tables following this section. Non-GAAP measures are not prepared in accordance with GAAP, as they exclude certain items as described below. These non-GAAP measures may not be comparable to similarly titled measures of other companies.

Total segment profit

Total segment profit represents the aggregation of the segment profit for each of Post’s reportable segments, which for all segments excluding BellRing Brands is each segment’s earnings/loss before income taxes and equity method earnings/loss before impairment of property, goodwill and other intangible assets, facility closure related costs, restructuring expenses, gain/loss on assets and liabilities held for sale, gain/loss on sale of businesses and facilities, gain on/adjustment to bargain purchase, interest expense and other unallocated corporate income and expenses. Segment profit for BellRing Brands, as it is a publicly-traded company, is its operating profit. Post believes total segment profit is useful to investors in evaluating Post’s operating performance because it facilitates period-to-period comparison of results of segment operations.

Adjusted net earnings and Adjusted diluted earnings per common share

Post believes Adjusted net earnings and Adjusted diluted earnings per common share are useful to investors in evaluating Post’s operating performance because they exclude items that affect the comparability of Post’s financial results and could potentially distort an understanding of the trends in business performance.

Adjusted net earnings and Adjusted diluted earnings per common share are adjusted for the following items:

- a. *Income/expense on swaps, net*: Post has excluded the impact of mark-to-market adjustments on interest rate swaps due to the inherent uncertainty and volatility associated with such amounts based on changes in assumptions with respect to estimates of fair value and economic conditions and as the amount and frequency of such adjustments are not consistent.
- b. *Payments of debt premiums and refinancing fees*: Post has excluded payments and other expenses for premiums on debt extinguishment, net of gains realized on debt repurchased at a discount, and refinancing fees as such payments are inconsistent in amount and frequency. Additionally, Post believes that these costs do not reflect expected ongoing future operating expenses and do not contribute to a meaningful evaluation of Post’s current operating performance or comparisons of Post’s operating performance to other periods.
- c. *Mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities*: Post has excluded the impact of mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities due to the inherent uncertainty and volatility associated with such amounts based on changes in assumptions with respect to fair value estimates. Additionally, these adjustments are primarily non-cash items and the amount and frequency of such adjustments are not consistent.
- d. *Accelerated amortization*: Post has excluded non-cash accelerated amortization charges recorded in connection with discontinuance of certain brands as the amount and frequency of such charges are not consistent. Additionally, Post believes that these charges do not reflect expected ongoing future operating expenses and do not contribute to a meaningful evaluation of Post’s current operating performance or comparisons of Post’s operating performance to other periods.
- e. *Gain on/adjustment to bargain purchase*: Post has excluded gains recorded for acquisitions in which the fair value of the assets acquired exceeded the purchase price and adjustments to such gains as such amounts are inconsistent in amount and frequency. Post believes such gains and adjustments are generally not relevant to assessing or estimating the long-term performance of acquired assets as part of Post, and such amounts are not factored into the performance of acquisitions after their completion.
- f. *Provision for legal settlements*: Post has excluded gains and losses recorded to recognize the anticipated or actual resolution of certain litigation as Post believes such gains and losses do not reflect expected ongoing future operating income and expenses and do not contribute to a meaningful evaluation of Post’s current operating performance or comparisons of Post’s operating performance to other periods.
- g. *Mark-to-market adjustments on equity securities*: Post has excluded the impact of mark-to-market adjustments on investments in equity securities due to the inherent volatility associated with such amounts based on changes in market pricing variations and as the amount and frequency of such adjustments are not consistent. Additionally, these adjustments are primarily non-cash items and do not contribute to a meaningful evaluation of Post’s current operating performance or comparisons of Post’s operating performance to other periods.
- h. *Asset disposal costs*: Post has excluded costs recorded in connection with the disposal of certain assets which were never put into use as the amount and frequency of adjustments costs are not consistent. Additionally, Post believes that

these costs do not reflect expected ongoing future operating expenses and do not contribute to a meaningful evaluation of Post's current operating performance or comparisons of Post's operating performance to other periods.

- i. *Restructuring and facility closure costs, including accelerated depreciation*: Post has excluded certain costs associated with facility closures as the amount and frequency of such adjustments are not consistent. Additionally, Post believes that these costs do not reflect expected ongoing future operating expenses and do not contribute to a meaningful evaluation of Post's current operating performance or comparisons of Post's operating performance to other periods.
- j. *Transaction costs and integration costs*: Post has excluded transaction costs related to professional service fees and other related costs associated with signed and closed business combinations and divestitures, costs associated with setting up a special purpose acquisition company and integration costs incurred to integrate acquired or to-be-acquired businesses as Post believes that these exclusions allow for more meaningful evaluation of Post's current operating performance and comparisons of Post's operating performance to other periods. Post believes such costs are generally not relevant to assessing or estimating the long-term performance of acquired assets as part of Post or the performance of the divested assets, and such costs are not factored into management's evaluation of potential acquisitions or Post's performance after completion of an acquisition or the evaluation to divest an asset or set up a special purpose acquisition entity. In addition, the frequency and amount of such charges varies significantly based on the size and timing of the transaction and the maturity of the businesses being acquired or divested. Also, the size, complexity and/or volume of past transactions, which often drive the magnitude of such expenses, may not be indicative of the size, complexity and/or volume of future transactions. By excluding these expenses, management is better able to evaluate Post's ability to utilize its existing assets and estimate the long-term value that acquired assets will generate for Post. Furthermore, Post believes that the adjustments of these items more closely correlate with the sustainability of Post's operating performance. Post also has excluded certain expenses incurred (i) to effect BellRing's separation from Post, (ii) in connection with Post's plan to distribute Post's interest in BellRing and (iii) to support BellRing's transition into a separate stand-alone, publicly-traded entity, as the amount and frequency of such expenses are not consistent. Additionally, Post believes that these separation costs do not reflect expected ongoing future operating expenses and do not contribute to a meaningful evaluation of Post's or the BellRing Brands segment's current operating performances or comparisons of Post's or the BellRing Brands segment's operating performances to other periods.
- k. *Inventory revaluation adjustment on acquired business*: Post has excluded the impact of fair value step-up adjustments to inventory in connection with business combinations as such adjustments represent non-cash items, are not consistent in amount and frequency and are significantly impacted by the timing and size of Post's acquisitions.
- l. *Assets held for sale*: Post has excluded adjustments recorded to adjust the carrying value of facilities and other assets classified as held for sale as such adjustments represent non-cash items and the amount and frequency of such adjustments are not consistent. Additionally, Post believes that these adjustments do not reflect expected ongoing future operating expenses or income and do not contribute to a meaningful evaluation of Post's current operating performance or comparisons of Post's operating performance to other periods.
- m. *Advisory income*: Post has excluded advisory income received from 8th Avenue as Post believes such income does not contribute to a meaningful evaluation of Post's current operating performance or comparisons of Post's operating performance to other periods.
- n. *Foreign currency gain/loss on intercompany loans*: Post has excluded the impact of foreign currency fluctuations related to intercompany loans denominated in currencies other than the functional currency of the respective legal entity in evaluating Post's performance to allow for more meaningful comparisons of performance to other periods.
- o. *Noncontrolling interest adjustment*: Post has included an adjustment to reflect the removal of the portion of the non-GAAP adjustments related to BellRing and PHPC which are attributable to noncontrolling interest in the calculation of Adjusted net earnings and Adjusted diluted net earnings per common share.
- p. *Income tax effect on adjustments*: Post has included the income tax impact of the non-GAAP adjustments using a rate described in the applicable footnote of the reconciliation tables, as Post believes that its GAAP effective income tax rate as reported is not representative of the income tax expense impact of the adjustments.
- q. *U.K. tax reform expense*: Post has excluded the impact of the income tax expense recorded in the fourth quarter of 2020 which reflected the remeasurement of Post's U.K. deferred tax assets and liabilities considering a 19% U.K. corporate income tax rate for future periods and the third and fourth quarters of 2021 which reflected the remeasurement of Post's U.K. deferred tax assets and liabilities considering a 25% U.K. corporate income tax rate for future periods. Post believes that the expense as reported is not representative of Post's current income tax position and exclusion of the expense allows for more meaningful comparisons of performance to other periods.

Adjusted EBITDA and segment Adjusted EBITDA

Post believes that Adjusted EBITDA is useful to investors in evaluating Post's operating performance and liquidity because (i) Post believes it is widely used to measure a company's operating performance without regard to items such as depreciation and amortization, which can vary depending upon accounting methods and the book value of assets, (ii) it presents a measure of corporate performance exclusive of Post's and BellRing's capital structure and the method by which the assets were acquired and (iii) it is a financial indicator of a company's ability to service its debt, as Post and BellRing LLC are required to comply

with certain covenants and limitations that are based on variations of EBITDA in their respective financing documents. Post believes that segment Adjusted EBITDA is useful to investors in evaluating Post's operating performance because it allows for assessment of the operating performance of each reportable segment. Management uses Adjusted EBITDA to provide forward-looking guidance and uses Adjusted EBITDA and segment Adjusted EBITDA to forecast future results.

Adjusted EBITDA and segment Adjusted EBITDA reflect adjustments for income tax expense/benefit, interest expense, net and depreciation and amortization including accelerated depreciation and amortization, and the following adjustments discussed above: income/expense on swaps, net, mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities, gain on/adjustment to bargain purchase, provision for legal settlements, mark-to-market adjustments on equity securities, asset disposal costs, restructuring and facility closure costs excluding accelerated depreciation, transaction costs and integration costs, inventory revaluation adjustment on acquired business, assets held for sale, advisory income and foreign currency gain/loss on intercompany loans. Additionally, Adjusted EBITDA and segment Adjusted EBITDA reflect adjustments for the following items:

- r. *Gain/loss on extinguishment and refinancing of debt, net*: Post has excluded gains and losses recorded on extinguishment and refinancing of debt, inclusive of payments for premiums, the write-off of debt issuance and deferred financing costs and the write-off of net unamortized debt premiums and discounts, net of gains realized on debt repurchased at a discount, as such gains and losses are inconsistent in amount and frequency. Additionally, Post believes that these gains and losses do not reflect expected ongoing future operating income and expenses and do not contribute to a meaningful evaluation of Post's current operating performance or comparisons of Post's operating performance to other periods.
- s. *Non-cash stock-based compensation*: Post's and BellRing's compensation strategies include the use of stock-based compensation to attract and retain executives and employees by aligning their long-term compensation interests with shareholders' and stockholders' investment interests, respectively. After the BellRing initial public offering, BellRing continues to be charged for Post stock-based compensation through the master services agreement with Post. BellRing's director compensation strategy includes an election by any director who earns retainers in which the director may elect to defer compensation granted as a director to BellRing Class A common stock, earning a match on the deferral, both of which are stock-settled upon the director's retirement from the BellRing board of directors. Post has excluded non-cash stock-based compensation as non-cash stock-based compensation can vary significantly based on reasons such as the timing, size and nature of the awards granted and subjective assumptions which are unrelated to operational decisions and performance in any particular period and does not contribute to meaningful comparisons of Post's and BellRing's operating performances to other periods.
- t. *Noncontrolling interest adjustment*: Post has included adjustments for (i) the portion of BellRing's and PHPC's consolidated net earnings/loss which was allocated to noncontrolling interest, resulting in Adjusted EBITDA including 100% of the consolidated Adjusted EBITDA of the BellRing Brands and PHPC businesses, as Post believes this basis contributes to a more meaningful evaluation of the consolidated operating company performance and (ii) income tax expense/benefit, interest expense, net and depreciation and amortization for Post's consolidated Weetabix investment which is attributable to the noncontrolling owners of the consolidated Weetabix investment.
- u. *Equity method investment adjustment*: Post has included adjustments for the 8th Avenue equity investment loss and Post's portion of income tax expense/benefit, interest expense, net and depreciation and amortization for its unconsolidated Weetabix investment accounted for using equity method accounting.
- v. *Adjustment to tax receivable agreement ("TRA") liability*: Post has excluded adjustments to BellRing's TRA liability with Post as the amount and frequency of such adjustments are not consistent. Additionally, Post believes that these adjustments do not contribute to a meaningful evaluation of Post's current operating performance or comparisons of Post's operating performance to other periods. These adjustments also eliminate in consolidations at Post.

**RECONCILIATION OF NET EARNINGS AVAILABLE TO COMMON SHAREHOLDERS
TO ADJUSTED NET EARNINGS (Unaudited)
(in millions)**

	Three Months Ended September 30,		Year Ended September 30,	
	2021	2020	2021	2020
Net Earnings Available to Common Shareholders	\$ 29.9	\$ 57.0	\$ 166.7	\$ 0.8
Dilutive impact of BellRing net earnings	(0.1)	—	(0.1)	—
Adjustments:				
(Income) expense on swaps, net	(17.2)	(5.3)	(122.8)	187.1
Payments of debt premiums and refinancing fees	—	—	75.9	49.8
Mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities	(7.5)	(7.6)	(54.4)	6.3
Accelerated amortization	—	—	29.9	—
Adjustment to/gain on bargain purchase	1.2	(11.7)	(11.4)	(11.7)
Provision for legal settlements	—	—	15.0	0.6
Mark-to-market adjustments on equity securities	2.7	1.4	(9.6)	1.4
Asset disposal costs	6.0	—	6.0	—
Restructuring and facility closure costs, including accelerated depreciation	—	0.3	5.9	2.3
Transaction costs	1.9	0.1	6.0	5.5
Integration costs	2.5	0.9	4.1	3.5
Inventory revaluation adjustment on acquired business	1.6	0.4	3.4	0.4
Assets held for sale	—	2.7	(0.5)	2.7
Advisory income	(0.2)	(0.2)	(0.6)	(0.6)
Foreign currency loss (gain) on intercompany loans	0.2	(0.3)	0.1	(0.5)
Noncontrolling interest adjustment	6.3	0.1	(5.5)	(0.1)
Total Net Adjustments	(2.5)	(19.2)	(58.5)	246.7
Income tax effect on adjustments ⁽¹⁾	0.4	1.7	7.9	(57.7)
U.K. tax reform expense	0.7	13.0	40.0	13.0
Adjusted Net Earnings	\$ 28.4	\$ 52.5	\$ 156.0	\$ 202.8

⁽¹⁾ For all periods, income tax effect on adjustments was calculated on all items, except income/expense on swaps and adjustment to/gain on bargain purchase, using a rate of 24.5%, the sum of Post's U.S. federal corporate income tax rate plus Post's blended state income tax rate, net of federal income tax benefit. Income tax effect for income/expense on swaps, net was calculated using a rate of 21.5%. Adjustment to/gain on bargain purchase was calculated using a rate of 0.0%.

**RECONCILIATION OF DILUTED EARNINGS PER COMMON SHARE
TO ADJUSTED DILUTED EARNINGS PER COMMON SHARE (Unaudited)**

	Three Months Ended September 30,		Year Ended September 30,	
	2021	2020	2021	2020
Diluted Earnings per Common Share	\$ 0.39	\$ 0.83	\$ 2.38	\$ 0.01
Adjustment to Basic and Diluted Earnings per Common Share for accretion of redeemable NCI ⁽¹⁾	0.07	—	0.17	—
Adjustments:				
(Income) expense on swaps, net	(0.27)	(0.07)	(1.88)	2.67
Payments of debt premiums and refinancing fees	—	—	1.16	0.71
Mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities	(0.11)	(0.11)	(0.83)	0.09
Accelerated amortization	—	—	0.46	—
Adjustment to/gain on bargain purchase	0.02	(0.17)	(0.17)	(0.17)
Provision for legal settlements	—	—	0.23	0.01
Mark-to-market adjustments on equity securities	0.04	0.02	(0.14)	0.02
Asset disposal costs	0.09	—	0.09	—
Restructuring and facility closure costs, including accelerated depreciation	—	—	0.09	0.03
Transaction costs	0.03	—	0.09	0.08
Integration costs	0.04	0.01	0.06	0.05
Inventory revaluation adjustment on acquired business	0.02	0.01	0.05	0.01
Assets held for sale	—	0.04	(0.01)	0.04
Advisory income	—	—	(0.01)	(0.01)
Foreign currency loss (gain) on intercompany loans	—	—	—	(0.01)
Noncontrolling interest adjustment	0.10	—	(0.08)	—
Total Net Adjustments	<u>(0.04)</u>	<u>(0.27)</u>	<u>(0.89)</u>	<u>3.52</u>
Income tax effect on adjustments ⁽²⁾	0.01	0.02	0.12	(0.82)
U.K. tax reform expense	0.01	0.19	0.61	0.18
Adjusted Diluted Earnings per Common Share	<u>\$ 0.44</u>	<u>\$ 0.77</u>	<u>\$ 2.39</u>	<u>\$ 2.89</u>

⁽¹⁾ Represents the exclusion of the portion of the PHPC deemed dividend (which represents remeasurements to the redemption value of the redeemable NCI) that exceeded fair value which was treated as a reduction to income available to common shareholders for basic and diluted earnings per share. Post believes this exclusion allows for more meaningful comparison of performance to other periods.

⁽²⁾ For all periods, income tax effect on adjustments was calculated on all items, except income/expense on swaps, net and adjustment to/gain on bargain purchase, using a rate of 24.5%, the sum of Post's U.S. federal corporate income tax rate plus Post's blended state income tax rate, net of federal income tax benefit. Income tax effect for income/expense on swaps, net was calculated using a rate of 21.5%. Adjustment to/gain on bargain purchase was calculated using a rate of 0.0%.

RECONCILIATION OF NET EARNINGS TO ADJUSTED EBITDA (Unaudited)
(in millions)

	Three Months Ended September 30,		Year Ended September 30,	
	2021	2020	2021	2020
Net Earnings	\$ 29.9	\$ 57.0	\$ 166.7	\$ 0.8
Income tax expense	5.4	15.2	86.6	3.5
Interest expense, net	92.5	95.3	375.8	388.6
Depreciation and amortization, including accelerated depreciation and amortization	103.3	95.8	420.2	370.3
(Income) expense on swaps, net	(17.2)	(5.3)	(122.8)	187.1
Loss on extinguishment and refinancing of debt, net	—	—	94.8	72.9
Non-cash stock-based compensation	14.0	12.5	56.0	49.8
Noncontrolling interest adjustment	18.8	9.8	38.2	26.4
Equity method investment adjustment	17.4	8.5	44.1	31.1
Mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities	(7.5)	(7.6)	(54.4)	6.3
Adjustment to/gain on bargain purchase	1.2	(11.7)	(11.4)	(11.7)
Provision for legal settlements	—	—	15.0	0.6
Mark-to-market adjustments on equity securities	2.7	1.4	(9.6)	1.4
Asset disposal costs	6.0	—	6.0	—
Restructuring and facility closure costs, excluding accelerated depreciation	—	0.3	5.6	2.4
Transaction costs	1.9	0.1	6.0	5.5
Integration costs	2.5	0.9	4.1	3.5
Inventory revaluation adjustment on acquired business	1.6	0.4	3.4	0.4
Assets held for sale	—	2.7	(0.5)	2.7
Advisory income	(0.2)	(0.2)	(0.6)	(0.6)
Foreign currency loss (gain) on intercompany loans	0.2	(0.3)	0.1	(0.5)
Adjusted EBITDA	<u>\$ 272.5</u>	<u>\$ 274.8</u>	<u>\$1,123.3</u>	<u>\$1,140.5</u>
Adjusted EBITDA as a percentage of Net Sales	<u>16.1 %</u>	<u>19.5 %</u>	<u>18.0 %</u>	<u>20.0 %</u>

RECONCILIATION OF SEGMENT PROFIT TO ADJUSTED EBITDA (Unaudited)
THREE MONTHS ENDED SEPTEMBER 30, 2021
(in millions)

	Post Consumer Brands	Weetabix	Foodservice	Refrigerated Retail	BellRing Brands	Corporate/ Other	Total
Segment Profit	\$ 66.5	\$ 32.8	\$ 14.2	\$ 3.7	53.1	\$ —	\$ 170.3
General corporate expenses and other	—	—	—	—	—	(23.0)	(23.0)
Other income, net	—	—	—	—	—	(9.5)	(9.5)
Operating Profit	66.5	32.8	14.2	3.7	53.1	(32.5)	137.8
Other income, net	—	—	—	—	—	9.5	9.5
Depreciation and amortization, including accelerated depreciation and amortization	34.6	10.4	31.7	20.3	5.4	0.9	103.3
Non-cash stock-based compensation	—	—	—	—	1.9	12.1	14.0
Noncontrolling interest adjustment	—	(0.5)	—	—	—	—	(0.5)
Mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities	—	—	3.7	—	(0.2)	(11.0)	(7.5)
Adjustment to bargain purchase	—	—	—	—	—	1.2	1.2
Mark-to-market adjustments on equity securities	—	—	—	—	—	2.7	2.7
Asset disposal costs	—	—	6.0	—	—	—	6.0
Restructuring and facility closure costs, excluding accelerated depreciation	—	—	—	—	(0.1)	0.1	—
Transaction costs	—	—	—	—	0.2	1.7	1.9
Integration costs	2.5	—	—	—	—	—	2.5
Inventory revaluation adjustment on acquired business	1.6	—	—	—	—	—	1.6
Advisory income	—	—	—	—	—	(0.2)	(0.2)
Foreign currency loss on intercompany loans	—	—	—	—	0.2	—	0.2
Adjusted EBITDA	<u>\$ 105.2</u>	<u>\$ 42.7</u>	<u>\$ 55.6</u>	<u>\$ 24.0</u>	<u>\$ 60.5</u>	<u>\$ (15.5)</u>	<u>\$ 272.5</u>
Adjusted EBITDA as a percentage of Net Sales	<u>20.2 %</u>	<u>33.6 %</u>	<u>12.2 %</u>	<u>9.6 %</u>	<u>17.8 %</u>	<u>—</u>	<u>16.1 %</u>

RECONCILIATION OF SEGMENT PROFIT (LOSS) TO ADJUSTED EBITDA (Unaudited)
THREE MONTHS ENDED SEPTEMBER 30, 2020
(in millions)

	Post Consumer Brands	Weetabix	Foodservice	Refrigerated Retail	BellRing Brands	Corporate/ Other	Total
Segment Profit (Loss)	\$ 92.9	\$ 28.0	\$ (4.9)	\$ 27.1	\$ 49.0	\$ —	\$ 192.1
General corporate expenses and other	—	—	—	—	—	(11.3)	(11.3)
Other income, net	—	—	—	—	—	(1.9)	(1.9)
Operating Profit (Loss)	92.9	28.0	(4.9)	27.1	49.0	(13.2)	178.9
Other income, net	—	—	—	—	—	1.9	1.9
Depreciation and amortization	28.2	10.2	31.3	18.7	6.3	1.1	95.8
Non-cash stock-based compensation	—	—	—	—	1.7	10.8	12.5
Noncontrolling interest adjustment	—	(0.5)	—	—	—	—	(0.5)
Equity method investment adjustment	—	0.2	—	—	—	—	0.2
Mark-to-market adjustments on commodity and foreign exchange hedges	—	—	(3.4)	—	—	(4.2)	(7.6)
Gain on bargain purchase	—	—	—	—	—	(11.7)	(11.7)
Mark-to-market adjustments on equity securities	—	—	—	—	—	1.4	1.4
Restructuring and facility closure costs	—	—	—	—	—	0.3	0.3
Transaction costs	—	—	—	—	—	0.1	0.1
Integration costs	0.2	—	0.3	0.4	—	—	0.9
Inventory revaluation adjustment on acquired business	—	—	0.4	—	—	—	0.4
Assets held for sale	—	—	—	—	—	2.7	2.7
Advisory income	—	—	—	—	—	(0.2)	(0.2)
Foreign currency gain on intercompany loans	—	—	—	—	(0.3)	—	(0.3)
Adjusted EBITDA	<u>\$ 121.3</u>	<u>\$ 37.9</u>	<u>\$ 23.7</u>	<u>\$ 46.2</u>	<u>\$ 56.7</u>	<u>\$ (11.0)</u>	<u>\$ 274.8</u>
Adjusted EBITDA as a percentage of Net Sales	<u>25.7 %</u>	<u>33.3 %</u>	<u>7.4%</u>	<u>20.7 %</u>	<u>20.1 %</u>	<u>—</u>	<u>19.5 %</u>

RECONCILIATION OF SEGMENT PROFIT TO ADJUSTED EBITDA (Unaudited)
YEAR ENDED SEPTEMBER 30, 2021
(in millions)

	Post Consumer Brands	Weetabix	Foodservice	Refrigerated Retail	BellRing Brands	Corporate/ Other	Total
Segment Profit	\$ 316.6	\$ 115.4	\$ 61.7	\$ 75.9	\$ 168.0	\$ —	\$ 737.6
General corporate expenses and other	—	—	—	—	—	(52.6)	(52.6)
Other income, net	—	—	—	—	—	(29.3)	(29.3)
Operating Profit	<u>316.6</u>	<u>115.4</u>	<u>61.7</u>	<u>75.9</u>	<u>168.0</u>	<u>(81.9)</u>	<u>655.7</u>
Other income, net	—	—	—	—	—	29.3	29.3
Depreciation and amortization, including accelerated depreciation and amortization	122.0	39.0	126.0	75.5	53.7	4.0	420.2
Non-cash stock-based compensation	—	—	—	—	7.3	48.7	56.0
Noncontrolling interest adjustment	—	(1.8)	—	—	—	—	(1.8)
Equity method investment adjustment	—	0.2	—	—	—	—	0.2
Mark-to-market adjustments on commodity and foreign exchange hedges and warrant liabilities	—	—	3.0	—	(0.2)	(57.2)	(54.4)
Gain on bargain purchase	—	—	—	—	—	(11.4)	(11.4)
Provision for legal settlements	15.0	—	—	—	—	—	15.0
Mark-to-market adjustments on equity securities	—	—	—	—	—	(9.6)	(9.6)
Asset disposal costs	—	—	6.0	—	—	—	6.0
Restructuring and facility closure costs, excluding accelerated depreciation	—	—	—	—	5.2	0.4	5.6
Transaction costs	—	—	—	—	0.2	5.8	6.0
Integration costs	3.8	—	0.3	—	—	—	4.1
Inventory revaluation adjustment on acquired business	3.1	—	—	0.3	—	—	3.4
Assets held for sale	—	—	—	—	—	(0.5)	(0.5)
Adjustment to TRA liability	—	—	—	—	(0.4)	0.4	—
Advisory income	—	—	—	—	—	(0.6)	(0.6)
Foreign currency loss on intercompany loans	—	—	—	—	0.1	—	0.1
Adjusted EBITDA	<u>\$ 460.5</u>	<u>\$ 152.8</u>	<u>\$ 197.0</u>	<u>\$ 151.7</u>	<u>\$ 233.9</u>	<u>\$ (72.6)</u>	<u>\$ 1,123.3</u>
Adjusted EBITDA as a percentage of Net Sales	<u>24.0 %</u>	<u>32.0 %</u>	<u>12.2 %</u>	<u>15.6 %</u>	<u>18.8 %</u>	<u>—</u>	<u>18.0 %</u>

RECONCILIATION OF SEGMENT PROFIT TO ADJUSTED EBITDA (Unaudited)
YEAR ENDED SEPTEMBER 30, 2020
(in millions)

	Post Consumer Brands	Weetabix	Foodservice	Refrigerated Retail	BellRing Brands	Corporate/ Other	Total
Segment Profit	\$ 393.5	\$ 112.3	\$ 25.6	\$ 125.6	\$ 164.0	\$ —	\$ 821.0
General corporate expenses and other	—	—	—	—	—	(109.0)	(109.0)
Other income, net	—	—	—	—	—	(11.5)	(11.5)
Operating Profit	393.5	112.3	25.6	125.6	164.0	(120.5)	700.5
Other income, net	—	—	—	—	—	11.5	11.5
Depreciation and amortization, including accelerated depreciation	112.4	35.9	119.6	73.1	25.3	4.0	370.3
Non-cash stock-based compensation	—	—	—	—	6.5	43.3	49.8
Noncontrolling interest adjustment	—	(1.8)	—	—	—	—	(1.8)
Equity method investment adjustment	—	0.2	—	—	—	—	0.2
Mark-to-market adjustments on commodity and foreign exchange hedges	—	—	(1.9)	—	—	8.2	6.3
Gain on bargain purchase	—	—	—	—	—	(11.7)	(11.7)
Provision for legal settlements	—	—	—	0.6	—	—	0.6
Mark-to-market adjustments on equity securities	—	—	—	—	—	1.4	1.4
Restructuring and facility closure costs	—	—	—	—	—	2.4	2.4
Transaction costs	—	—	—	—	1.9	3.6	5.5
Integration costs	2.0	—	0.3	1.2	—	—	3.5
Inventory revaluation adjustment on acquired business	—	—	0.4	—	—	—	0.4
Assets held for sale	—	—	—	—	—	2.7	2.7
Advisory income	—	—	—	—	—	(0.6)	(0.6)
Foreign currency gain on intercompany loans	—	—	—	—	(0.5)	—	(0.5)
Adjusted EBITDA	<u>\$ 507.9</u>	<u>\$ 146.6</u>	<u>\$ 144.0</u>	<u>\$ 200.5</u>	<u>\$ 197.2</u>	<u>\$ (55.7)</u>	<u>\$ 1,140.5</u>
Adjusted EBITDA as a percentage of Net Sales	<u>26.1 %</u>	<u>33.3 %</u>	<u>10.6 %</u>	<u>20.9 %</u>	<u>20.0 %</u>	<u>—</u>	<u>20.0 %</u>

SELECTED FINANCIAL INFORMATION FOR 8TH AVENUE (Unaudited)
(in millions)

	Three Months Ended September 30,		Year Ended September 30,	
	2021	2020	2021	2020
Net Sales	\$ 236.3	\$ 229.0	\$ 900.8	\$ 924.2
Gross Profit	\$ 31.1	\$ 35.4	\$ 132.3	\$ 160.0
Net Loss	\$ (16.1)	\$ (2.2)	\$ (24.3)	\$ (6.4)
Less: Preferred Stock Dividend	9.5	8.5	36.3	32.5
Net Loss Available to 8th Avenue Common Shareholders	<u>\$ (25.6)</u>	<u>\$ (10.7)</u>	<u>\$ (60.6)</u>	<u>\$ (38.9)</u>

EXPLANATION AND RECONCILIATION OF 8TH AVENUE'S NON-GAAP MEASURE

Post believes that Adjusted EBITDA is useful to investors in evaluating 8th Avenue's operating performance and liquidity because (i) Post believes it is widely used to measure a company's operating performance without regard to items such as depreciation and amortization, which can vary depending upon accounting methods and the book value of assets, (ii) it presents a measure of corporate performance exclusive of 8th Avenue's capital structure and the method by which the assets were acquired and (iii) it is a financial indicator of a company's ability to service its debt. Management has historically used 8th Avenue's Adjusted EBITDA to provide forward-looking guidance and to forecast future results.

8th Avenue's Adjusted EBITDA reflects adjustments for interest expense, net, income tax expense/benefit and depreciation and amortization including accelerated depreciation, and the following adjustments:

- a. *Transaction, integration and sale-leaseback costs*: Post has excluded transaction costs related to professional service fees and other related costs associated with (i) signed business combinations, (ii) a sale-leaseback transaction and (iii) integration costs incurred to integrate the component business units that comprise the combined 8th Avenue organization. Post believes that these exclusions allow for more meaningful evaluation of 8th Avenue's current operating performance and comparisons of 8th Avenue's operating performance to other periods. Post believes such costs are generally not relevant to assessing or estimating the long-term performance of 8th Avenue's assets or acquired assets as part of 8th Avenue, and such costs are not factored into 8th Avenue management's evaluation of its performance, its evaluation of potential acquisitions or its performance after completion of an acquisition. In addition, the frequency and amount of such charges varies significantly based on the size and timing of the acquisitions and the maturity of the businesses being acquired. Also, the size, complexity and/or volume of past acquisitions, which often drive the magnitude of such expenses, may not be indicative of the size, complexity and/or volume of future acquisitions. By excluding these expenses, 8th Avenue management is better able to evaluate 8th Avenue's ability to utilize its existing assets and estimate the long-term value that its assets will generate for 8th Avenue. Furthermore, Post believes that the adjustments of these items more closely correlate with the sustainability of 8th Avenue's operating performance.
- b. *Adjustment to/gain on bargain purchase*: Post has excluded gains recorded for acquisitions in which the fair value of the assets acquired exceeded the purchase price and adjustments to such gains as such amounts are inconsistent in amount and frequency. Post believes such gains and adjustments are generally not relevant to assessing or estimating the long-term performance of acquired assets as part of 8th Avenue, and such amounts are not factored into the performance of acquisitions after their completion.
- c. *Non-cash stock-based compensation*: 8th Avenue's compensation strategy includes the use of stock-based compensation to attract and retain executives and employees by aligning their long-term compensation interests with shareholders' investment interests. Post has excluded non-cash stock-based compensation as non-cash stock-based compensation can vary significantly based on reasons such as the timing, size and nature of the awards granted and subjective assumptions which are unrelated to operational decisions and performance in any particular period and do not contribute to meaningful comparisons of 8th Avenue's operating performance to other periods.
- d. *Facility relocation costs*: Post has excluded certain costs associated with facility relocations as the amount and frequency of such costs are not consistent. Additionally, Post believes that these costs do not reflect expected ongoing future operating expenses and do not contribute to a meaningful evaluation of 8th Avenue's current operating performance or comparisons of 8th Avenue's operating performance to other periods.
- e. *Inventory revaluation adjustment on acquired business*: Post has excluded the impact of fair value step-up adjustments to inventory in connection with business combinations as such adjustments represent non-cash items, are not consistent in amount and frequency and are significantly impacted by the timing and size of 8th Avenue's acquisitions.

- f. *Advisory costs*: Post has excluded advisory costs payable by 8th Avenue to Post and a third party as Post believes such costs do not contribute to a meaningful evaluation of 8th Avenue's current operating performance or comparisons of 8th Avenue's operating performance to other periods.
- g. *Assets held for sale*: Post has excluded adjustments recorded to adjust the carrying value of facilities and other assets classified as held for sale as such adjustments represent non-cash items and the amount and frequency of such adjustments are not consistent. Additionally, Post believes that these adjustments do not reflect expected ongoing future operating expenses or income and do not contribute to a meaningful evaluation of 8th Avenue's current operating performance or comparisons of 8th Avenue's operating performance to other periods.

RECONCILIATION OF 8TH AVENUE'S NET LOSS TO 8TH AVENUE'S ADJUSTED EBITDA (Unaudited)
(in millions)

	Three Months Ended September 30,		Year Ended September 30,	
	2021	2020	2021	2020
Net Loss	\$ (16.1)	\$ (2.2)	\$ (24.3)	\$ (6.4)
Interest expense, net	10.8	9.6	37.3	47.5
Income tax benefit	(0.6)	(3.1)	(6.7)	(3.0)
Depreciation and amortization, including accelerated depreciation	15.9	16.4	58.9	54.3
Integration costs	0.3	1.0	3.0	1.9
Adjustment to/gain on bargain purchase	—	0.3	—	(3.1)
Non-cash stock-based compensation	0.2	0.1	0.7	0.2
Transaction costs	0.4	0.1	1.5	0.5
Facility relocation costs	2.0	—	2.0	—
Inventory revaluation adjustment on acquired business	1.7	—	1.7	—
Sale-leaseback costs	—	—	—	0.7
Advisory costs	0.3	0.4	1.2	1.6
Assets held for sale	(0.1)	—	(0.1)	—
Adjusted EBITDA	<u>\$ 14.8</u>	<u>\$ 22.6</u>	<u>\$ 75.2</u>	<u>\$ 94.2</u>
Adjusted EBITDA as a percentage of Net Sales	<u>6.3 %</u>	<u>9.9 %</u>	<u>8.3 %</u>	<u>10.2 %</u>